



For Immediate Release

January 26, 2015

Contact: Donna Gayden 708-753-2400 dgayden@villageofglenwood.com

BakerCorp Expansion to Glenwood, Illinois Positive Decision for Long Term

Village knowledge and use of economic development policies make process easy.

Glenwood, IL - Ground had been broken on an expansion of BakerCorp's facility in the south suburbs, but Pump Assembly Manager Mark Benninghoff wasn't happy. He knew an expensive, difficult build-out would be necessary in 4-5 years and it still wouldn't meet BakerCorp's long-term growth goals. Benninghoff off-handedly mentioned his concerns to Glenwood's Kevin Welch - and that's when everything changed.

An existing building in an optimal location was identified and the deal was done in about four months.

"Because of their commitment, we halted everything and made the move to Glenwood. This is a much better decision for the future of BakerCorp," said Benninghoff. "Glenwood had a plan, they wanted us here and we got five times the space for less than the originally planned expansion. It was a win-win for BakerCorp."

BakerCorp is a market leader in tank, pump, filtration and shoring equipment rental solutions with operations in North America and Europe. BakerCorp serves customers in over 15 industries including industrial and environmental services, refining, environmental remediation, construction, chemicals, transportation, power and municipal works, and oil and gas.

Aggressively using TIF funds, Glenwood was able to convert a former tennis club into a 54,000 sq. ft. multi-use facility that houses BakerCorp's pump assembly operations, regional offices, and educational facilities that will train hundreds of employees from all around the globe each year.

Benninghoff is pleased that world-wide employees will train in such an attractive location. "Glenwood is perfectly located; it's easy to get here and find our facility. It's a beautiful building set within forest preserves with many options for restaurants nearby for lunch and dinner. It's a nice area with an excellent image."

Getting things done with Glenwood was never a problem, says Benninghoff. "The real keyword was knowledge. Everyone I talked to had the information I needed. There was never any go-back, no guessing. Everything always turned out to be accurate over time too."

"There is room in this building for expansion over decades. We are 100% happy with our Glenwood facility."

#####